

### SPANISH COURSES

## **COURSES OF SPANISH FOR SPECIFIC PURPOSES**

# **# BUSINESS**

**TARGET AUDIENCE:** Students or professionals wishing to improve their Spanish in the areas of Finance and Business

#### **DURATION:** 4 WEEKS

DATES:	START DATE	••••	END DATE	••••• 26	-
		JUL		JUL	

**REGISTRATION DEADLINE:** 15 days before programme start date

#### WEEKLY HOURS: 20

**SCHEDULE:** MORNING SESSIONS: Monday to Friday, from 9.15am to 2pm AFTERNOON SESSIONS: cultural and visits to enterprises

A renivour sessions, cultural and visits to enterprise.

LANGUAGE REQUIREMENTS: B1 As per the Common European Framework of Reference for Languages (CEFRL)

**COURSE MATERIAL:** Material developed by the school

THE COURSE INCLUDES: Official Certificate + ECTS credits + Cultural activities + Course material

#### PLUS...

Health insurance, tutoring sessions, student assistance staff, access to university libraries and sports facilities, WI-FI, accommodation and transfer management



#### YOU WILL LEARN TO

- Acquire specific language skills in the areas of Finance and Business
- Develop the necessary communicative strategies for the area of Business
- Use and produce precise specific texts, both oral and written, mastering different registers
- Be able to engage in negotiations, identifying all the implicit social and cultural aspects at play: protocol, norms and social conventions, negotiation styles
- Get familiar with the financial and social reality of Spain in the European and Latin American contexts

#### CONTENTS

- Companies: structure, organisation chart and company types. Models of Spanish and Latin American companies
- Business and globalisation: commercialisation channels, transport, payments and documents
- Marketing and publicity: promoting sales, attracting and contacting customers
- Jobs and careers: job offer and job applications. The CV, job interviews, human resources
- Professional communications: protocol and the key for success in negotiation
- Cross-cultural aspects
- Specific documents
- Spanish and Latin American economies at present

## CULTURAL ACTIVITIES AND COMPANY VISITS

Guided tour to the Old Town, its parks and museums, gastronomic tour, dance and music workshop.

Visits to Galician companies from different industries and areas: agriculture, fishing, textile, services.

#### + INTERNSHIP PROGRAMME

(unpaid internships) Minimum language background: B1 90 working hours + 10 mentoring hours FEES Pre-enrol

FEE

€200 €1.250



TEAM WORK